## The Competitive Edge: SBA Certifications



Small Business Administration Certifications add credibility and sets your company apart in the marketplace.



- Increased access to government contracting opportunities, including set-aside and solesource contracts
- Eligibility for financial assistance including lowinterest loans and grants
- Business training, mentorship, and counseling
- Exposure to industries with underrepresented populations

## **Certification Types**

## **8(a) Business Development**

8(A) Business Development provides procurement, training, coaching, and financial assistance to socially and economically disadvantaged entrepreneurs (considered Black, Hispanic, Asian, and Native Americans).

Veteran-Owned Small Business
(VOSB) & Service-Disabled
Veteran-Owned Small Business
(SDVOSB)

The VOSB programs aim to provide procuring agencies with the authority to set acquisitions aside for exclusive competition among veteran-owned small businesses.

## DID YOU KNOW?

In 2001, there were 1,621,823 Veteran-owned firms in the United States. Veteran-owned businesses employed 3,251,345 workers, paid \$179.9 billion in payroll, and generated \$983.9 billion in sales.



Obtaining an SBA certification requires dedication and effort, but the benefits can be significant.

Contact **St. Louis Business Empowerment Center** for free services to position your small business for success in the federal contracting arena.

